

# Lower Your Data Center Costs with VMware vSAN

Reduce your total cost of ownership by more than 45% with capital and operational savings



## Lower CapEx

Reduce CapEx by 62% through server-based storage and software-provided data services.



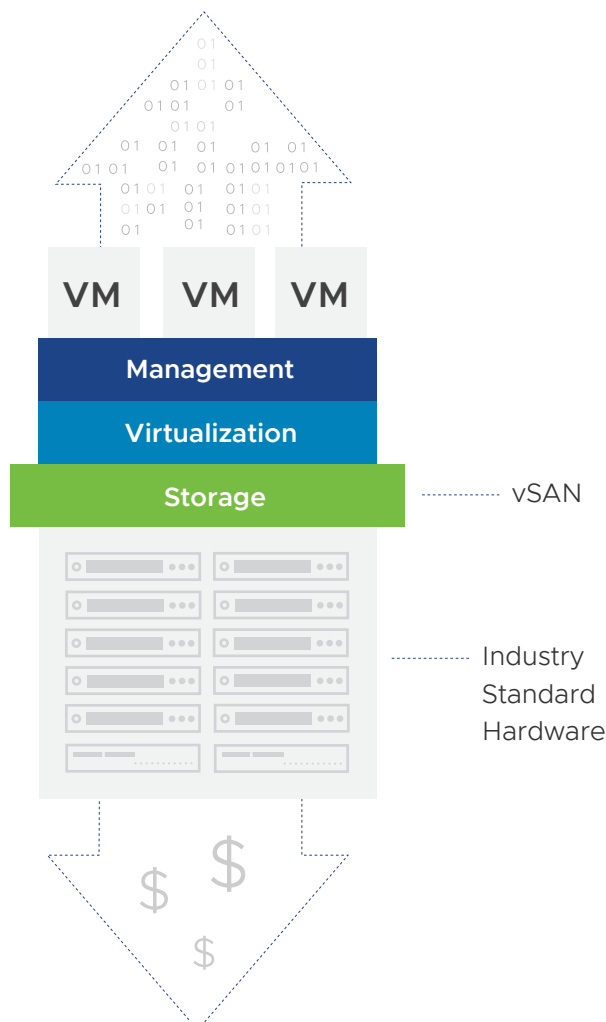
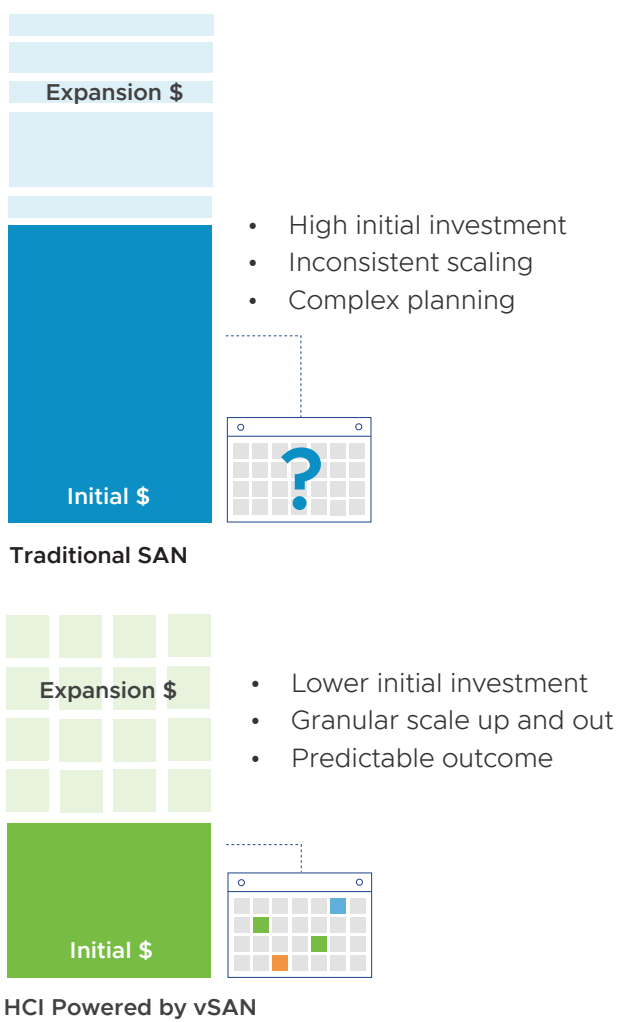
Run hyperconverged infrastructure (HCI) on servers from all major server vendors using the latest storage technologies



Avoid purpose-built hardware costs, such as self-encrypting drives, via software-based data services



Scale out, scale up, or add storage-only servers with VMware HCI Mesh™ to buy only what you need



“Moving to a hyperconverged and cloud infrastructure in one year, we’ve reduced [costs] by multiple, multiple millions.”

— Sentara Healthcare

## Lower OpEx

Reduce OpEx with rapid application deployment and easy ongoing management.



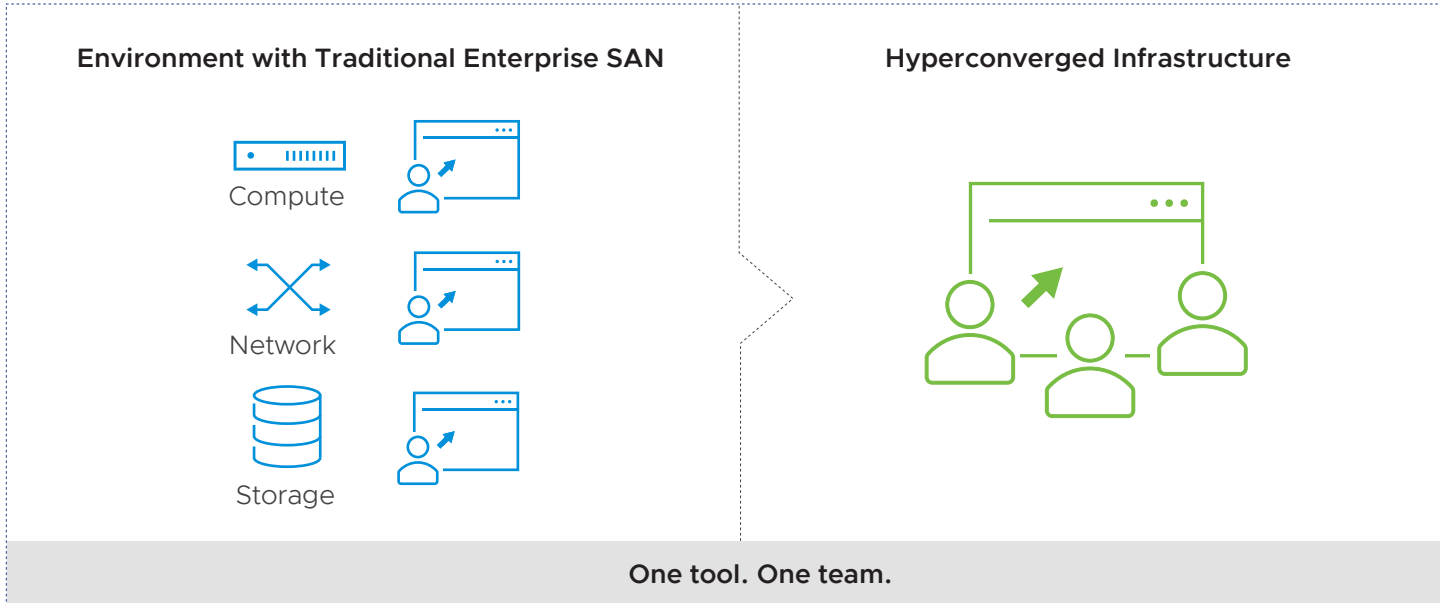
Reduce time provisioning and managing storage by up to 50%<sup>1</sup>



Reduce operations and maintenance work, freeing up staff for strategic projects



Reduce real estate, power and cooling costs by moving storage into servers



## Up to 50% less time for storage tasks<sup>2</sup>



“The [VMware vSAN™] solution proved to be 30 percent faster to build, deploy and optimize than the competitor.”

— William Hill

“It takes about 25 to 30 seconds to configure one [VMware vSphere®] host with vSAN, allowing our customers to deploy field-ready systems approximately four times faster than before.”

— Cubic Mission Solutions

“From an operational point of view, [the common set of management tools from vSAN] make day-to-day administration much simpler. Convergence and simplicity are critical.”

— Rentokil Initial

## Real-world customers save with vSAN

**66%**

Reduction in costs to support new, member-facing branch services

— United States Senate Federal Credit Union

**40%**

Lower Operation costs after moving to virtualized storage

— Sky

**80%**

Reduction in rack space & 60% reduction in cooling costs by moving to HCI

— Hong Kong Cancer Fund



HCI powered by vSAN adopted by 30,000 customers

Market leader of HCI Systems by System Software since 2018, according to IDC.<sup>3</sup>

Named as a Leader in the 2021 Gartner Magic Quadrant for Hyperconverged Infrastructure Software.<sup>4</sup>

## Logicalis and VMware

As a VMware Principle Partner in multiple sectors, Logicalis has helped customers identify and implement VMware solutions, including VMware vSAN, during our decades-long partnership. With deep VMware skill sets and expertise from pre-sales to delivery, Logicalis is recognized for our global capabilities and achievement of VMware Master Services Competencies in several areas, including data center virtualization and networking.

Together, VMware and Logicalis help customers take advantage of the benefits that hybrid cloud brings to today’s modern business.

To learn more from our Logicalis experts about **VMware vSAN**, visit <https://www.logicalis-hub.com/vmware>.

Contact Us

<sup>1</sup> Forrester Consulting. “The Total Economic Impact of VMware vSAN.” Dean Davison and Mark Lauritano. September 2019.

<sup>2</sup> Compass Partners. “VMware HCI Applications Study.” Radu Delacroix and Susan Wright. September 2020.

<sup>3</sup> Market share by revenue. IDC’s Q3 2021 Worldwide Quarterly Converged Systems Tracker, December 13, 2021. Tied for first in 2Q2018.

<sup>4</sup> Gartner, Inc. “Magic Quadrant for Hyperconverged Infrastructure Software.” Jeffrey Hewitt, Philip Dawson, Julia Palmer, Tony Harvey. November 17, 2021.

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