

Solution Brief

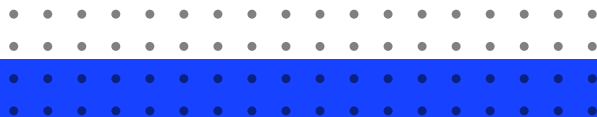
Logicalis + NetApp

Unleash Hybrid Cloud

The Challenge

Securing and managing explosive data growth is critical to support emerging new server workloads demanding more memory and faster storage. There can be a disconnect between cloud-native development and storage. Compute and needed data may not reside in the same location and moving it can be **time-consuming**, **risky**, and **resource-intensive**. A true hybrid cloud infrastructure does not strand your data in one location when it is needed elsewhere.

Modern storage solutions must be cost-effective, fast, reliable, secure, and scalable. However, moving data to the cloud—while cost-effective—can create security concerns and lead to vendor lock-in that eliminates your operational flexibility as your needs change.



According to IDC, global data is growing at a compounded **annual growth rate of 61%**¹

The Opportunity

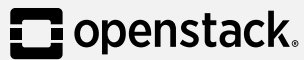
Logicalis leverages the power of NetApp storage solutions to unleash your hybrid cloud strategy by removing barriers that separate data. Liberating your data gives you the agility to adapt and change direction quickly to gain a competitive advantage.

Consumption-based NetApp storage solutions offered by Logicalis deliver a public cloud-like experience with the reliability of on-premises infrastructure. Designed for **simplicity** and **agility**, Logicalis helps design and build your NetApp data fabric to deliver data **where**, **when**, and **how you need it**—from edge to core to cloud. Integrated data management provides **greater visibility**, **access**, and **control** while delivering insights, protection, and security. It's seamless.

NetApp solutions give you the freedom to choose the infrastructure and platform-tools of your choice. Only NetApp offers a complete cloud data services portfolio with everything you need in the cloud—all right at your fingertips in Cloud Central.



¹ResearchAndMarkets.com. (2020, March 2). Big Data Analytics Industry Report 2020 – Rapidly Increasing Volume & Complexity of Data, Cloud-Computing Traffic and Adoption of IoT & AI are Driving Growth [Press release]. Retrieved from <https://www.globenewswire.com/news-release/2020/03/02/1993369/0/en/Big-Data-Analytics-Industry-Report-2020-RapidlyIncreasing-Volume-Complexity-of-Data-Cloud-Computing-Traffic-and-Adoption-of-IoT-AI-are-Driving-Growth.html>



Platforms

Building Blocks

NetApp HCI



SOLIDFIRE

FlexPod®

In a world full of generalists,

Logicalis with NetApp is your cloud storage specialist.

For nearly three decades NetApp has been committed to helping customers store, protect, and make use of their data.

Recognizing the importance of the cloud early on, NetApp extended its enterprise-class storage capabilities to the world's biggest clouds. Microsoft, Google, and Amazon have all made NetApp an integral part of their storage and data services strategies so customers can approach the cloud on their own terms.

NetApp Cloud Volumes ONTAP® is a cloud-based service available on AWS, Microsoft Azure, and Google Cloud. It delivers advanced data management for your file and block workloads. Cloud Volumes ONTAP helps optimize your cloud storage costs and increases application performance while enhancing data protection, security, and compliance. Designed for storage admins already familiar with ONTAP, Cloud Volumes ONTAP is self-managed through NetApp Cloud Manager, a single-pane management console for all of your ONTAP instances deployed across your hybrid cloud infrastructure.

NetApp Cloud Volumes Service is a managed service offered by Logicalis that delivers advanced data management capabilities via the cloud. Cloud Volumes Service supports Linux and Windows clients, can grow seamlessly to 100TB, runs file shares at peak performance, and delivers enterprise-grade data protection and security.

NetApp storage solutions can help you get even more benefits from your hybrid cloud.

- Reduce TCO by tiering cold data to the cloud
- Increase collaboration across global teams by caching data near your users
- Connect persistent storage into your Kubernetes environment

NetApp enables these capabilities and more.

Your business depends on your ability to tie your data together across your hybrid cloud infrastructure, run and manage critical applications in the cloud, and guard your data security. Deliver data **when, where, and how you need it**—no wasted resources; lots of flexibility.

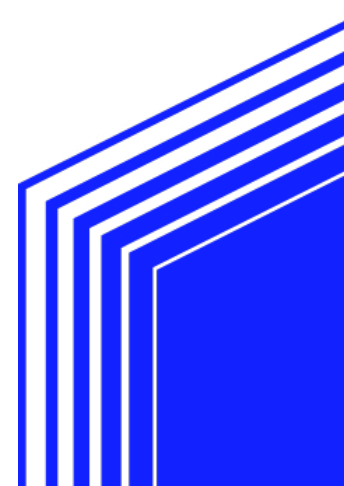
The Power of the

Logicalis + NetApp Partnership

How is your IT organization optimized to leverage the growing volumes of data that represent opportunities for your business?

As a NetApp Star Partner, Logicalis is focused on maximizing the value our customers realize from the adoption of NetApp hybrid cloud infrastructure and solutions. Logicalis can help you accelerate data-driven digital transformation by making it easier to deploy new business services, whether they are on-site or in the cloud, freeing up your IT team to focus on innovation leveraging your data.

Prepare to unleash your hybrid cloud infrastructure with **consulting, implementation, and management** services from **Logicalis + NetApp**.





About Logicalis

Award-winning **Logicalis US** works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver **custom security, network, collaboration, cloud, and data center solutions.**

As **Architects of Change™**, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than **6,500 employees** and annualized revenues of **\$1.5 billion**, from operations in Europe, North America, Latin America, Asia Pacific and Africa.

Contact your Logicalis Account Executive
or fill out a form: [Contact Us.](#)

