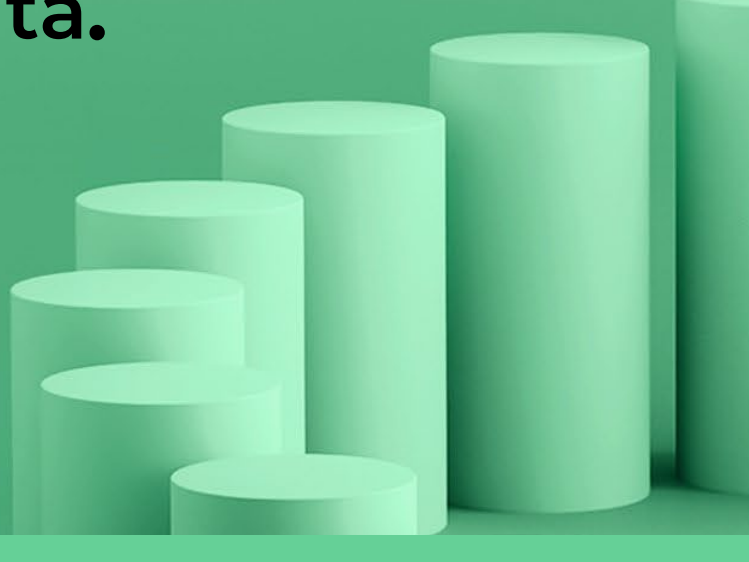





Accelerate your business transformation by making the most of your data.

Data can stimulate business growth by generating insights that improve processes and empower your team.



We help you deliver new and enhanced customer and business experiences faster by empowering you to lead with data—both in the cloud and on premises.


-  **Are you moving data to the cloud?**
We do that.
-  **Do you need a hybrid cloud or multicloud solution?**
We do that too.
-  **Or maybe you need a cloudlike experience in your data center?**
We have you covered.

We're dedicated to creating solutions that fit your business goals. Working together with the cloud storage specialists at NetApp®, we build, connect, secure, and manage a data fabric that ties it all together in one seamless experience.

“Enterprise storage customers...may not even recognize the vendor. [NetApp] provides data services for digitally transformed (or transforming) companies that are looking to better leverage data to drive their own business growth.”

IDC Perspective, "A New NetApp Is on the Rise" →

Stand out from the crowd by harnessing the power of your data in the cloud—migrate faster, securely.

 **90% of enterprises** expect cloud usage to exceed prior estimates due to the effects of the COVID-19 pandemic.
Flexera 2021 State of the Cloud Report →

Challenge



Making a move to the cloud is no longer optional for business. The big questions that we hear today are: “How soon can we get there, and when can I start seeing the benefits back to my business?”

Opportunity

If your enterprise wants to move workloads to the cloud, be sure to work with companies that have a validated track record of successful migrations delivering true business value. We are committed to helping you set business objectives first and then chart your cloud journey.



Get secure data access for your hybrid cloud or multicloud without vendor lock-in.

-  **2.6—the average number of public clouds** in use per company
Flexera 2021 State of the Cloud Report →
-  **2.7—the average number of private clouds** in use by companies
Flexera 2021 State of the Cloud Report →

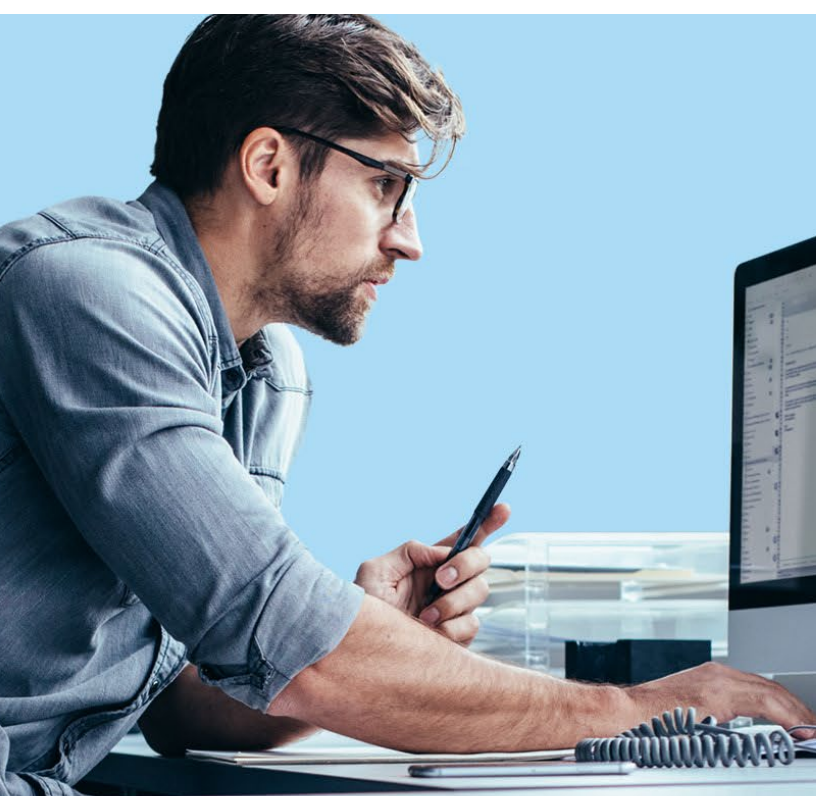
Challenge

Between January and April 2020, cloud-based cybercrime increased 630% as bad actors exploited new vulnerabilities that the rapid shift to new ways of working had created. Spreading workloads between various cloud providers makes data governance and security even more challenging.


McAfee Labs COVID-19 Threat Report →

Opportunity

Choose a hybrid cloud that gives you the security and capability that you need, without relying on just a single cloud vendor. We proactively address the complexity of security and compliance in any migration so that your data is protected no matter where it resides. Get to the cloud faster—build your hybrid cloud without sacrificing flexibility or security.



Future-proof your data ecosystem, from the data center to the cloud, while optimizing your cloud spending.

 **61% of organizations** say that optimizing their cloud expenditures is their top initiative in 2021.
Flexera 2021 State of the Cloud Report →

Challenge

According to Gartner, “The ability to use on-demand, scalable cloud models to achieve cost efficiency and business continuity is providing the impetus for organizations to rapidly accelerate their digital business transformation plans. The increased use of public cloud services has reinforced cloud adoption to be the ‘new normal,’ now more than ever.”

Gartner →

Opportunity

As cloud computing becomes the standard, it has become clear that cloud services are equally as important as on-premises data services. Wherever your data is, we offer a unified approach that enables the cloud and data center to work together.



Why Logicalis + NetApp

NetApp solutions by Logicalis give you the power to solve the most critical IT and business challenges while maximizing ROI. NetApp is a world leader in unified storage solutions for today's data-intensive enterprise. As our strategic storage partner for hosted and private managed cloud services, our teams can help to provide a unique secure multi-tenanted storage environment for customer environments and Logicalis' own software as a service solutions.

NetApp storage solutions include specialized hardware, software and services, providing seamless storage management for open network environments. At the heart of the Logicalis and NetApp partnership, our aim is to help customers realize the value of NetApp solutions by Logicalis and the importance of hybrid cloud to drive innovation.

About Logicalis

Award-winning Logicalis US works alongside our customers to recommend, plan, and implement a digital transformation strategy that aligns with their business goals. Through our consulting and managed services and with our longtime strategic partners, we then deliver customer security, network, collaboration, cloud, and data center solutions.

As Architects of Change™, we help our customers to deploy and adopt technologies that engage their employees and customers, optimize and manage IT operations for improved agility and cost savings, and employ emerging technologies that deliver innovative outcomes.

Logicalis US is part of the Logicalis Group, which has more than 6,500 employees and annualized revenues of \$1.5 billion, from operations in Europe, North America, Latin America, Asia Pacific and Africa.

Contact Us →

About NetApp

In a world full of generalists, NetApp is a specialist. We're focused on one thing, helping your business get the most out of your data. NetApp brings the enterprise-grade data services you rely on into the cloud, and the simple flexibility of cloud into the data center. Our industry-leading solutions work across diverse customer environments and the world's biggest public clouds.

As a cloud-led, data-centric software company, only NetApp can help build your unique data fabric, simplify and connect your cloud, and securely deliver the right data, services, and applications to the right people—anytime, anywhere.

©2021 NetApp, Inc. All Rights Reserved. NETAPP, the NETAPP logo, and the marks listed at <http://www.netapp.com/TM> are trademarks of NetApp, Inc. Other company and product names may be trademarks of their respective owners. NA-586-0521